

SALES

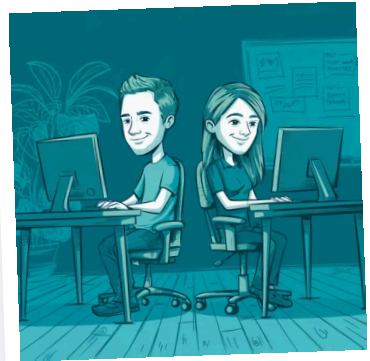
Sales Assistant (m/f/d)

Your entry into technical B2B sales – with responsibility and room to grow

Herten, Germany

Full-time

immediately



You are genuinely interested in technology, work in a structured way, communicate well – and want to start your career in sales? Then you are in exactly the right place! Get going with us and actively shape the future of a modern technology company.

As a sales assistant you are part of our sales team and work directly at the interface between technology, market and customers. You take on responsibility early and grow step by step into a key role in technical sales.

— Your tasks

- ✓ You research potential customers for our product groups – e.g. environmental technology, laboratory measurement or industrial process monitoring
- ✓ You build structured lead lists and identify the right contacts
- ✓ You reach out to prospects by phone, email or video – professionally, likeably and with a clear goal
- ✓ After a thorough induction, you advise on how our technologies can be used
- ✓ You look after existing customers, clarify technical questions and support them with suitable products, services and software
- ✓ You actively strengthen our market position, deepen customer relationships and help win new customers
- ✓ You help prepare quotations, contribute to presentations and make sure we come across convincingly
- ✓ You are the link to our technology department and ensure an excellent customer experience

— What you bring

- ✓ A completed degree (or final phase) in business, natural sciences or engineering, or completed vocational training (e.g. industrial business management assistant)
- ✓ First practical experience in sales or customer-facing roles is a plus
- ✓ You are structured, curious and enjoy finding solutions
- ✓ You enjoy customer contact, come across confidently and communicate well
- ✓ Very good German and English, spoken and written
- ✓ Confident with MS Office, especially PowerPoint and Excel

— What we offer you

- ✓ A respectful atmosphere and a team that sticks together
- ✓ Responsibility in technical B2B sales from early on
- ✓ Voluntary profit sharing
- ✓ Supplementary company health insurance
- ✓ Flexible structures and working hours
- ✓ Training and development – professional and personal
- ✓ Modern equipment, digital tools and AI training for everyone
- ✓ Flat hierarchies, quick decisions and room for your ideas
- ✓ Free parking with EV charging, good transport links and lots of green
- ✓ Good coffee, healthy snacks and team events
- ✓ A secure job in a forward-looking company

Sounds like your dream job? Then we look forward to your application – tell us how you will move our sales forward with curiosity, enthusiasm for technology and strong communication. Feel free to state your salary expectations.

— How to apply

Upload your CV, answer a few questions – you are done in about five minutes. No cover letter needed.

Scan the code or enter the address:

freseniusinstruments.com/about-us/career/sales-assistant/?lang=en

Questions? Write to personal@fresenius-ut.com



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